

PRESS RELEASE



THE LOGISTICS FLOW.

**RIO-CEO: “WE CONNECT THE ENTIRE SUPPLY CHAIN” –
FIRST LOGISTICS SERVICES AT THE INTERNATIONAL SUPPLY CHAIN CONFERENCE**

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- **RIO TMS Plug and RIO View: the first logistics services are available**
- **Even more expertise in one place: new partners in RIO's Marketplace**
- **RIO White paper: platform data sharing delivers measurable benefits**

Berlin, 17 October 2018. RIO is presenting its new services and partners on stand P11/Potsdam II at the 35th International Supply Chain Conference in Berlin on October 17 – 19. For the first time, RIO is not only making available vehicle-related services, but logistics operations too and is therefore hoping to tap into new customer groups.

RIO, the open and cloud-based digital brand of the TRATON GROUP, is geared towards all the players in the transport and logistics ecosystem with its digital services. “RIO is unique in its form,” says Jan Kaumanns, CEO of RIO. “With our open partner approach and our growing range of logistics services, we’re very different from conventional telematics providers. RIO is more – and at the International Supply Chain Conference we’ll demonstrate how we can connect the entire logistics supply chain with the services that we’re providing at the moment and those that we’ve planned for the future.”

Concentrated logistics power: new RIO services

The new RIO TMS Plug service closes the gap between route planning and overland transport: drivers, freight payers or shippers can exchange information between drivers and external planning systems easily and quickly – and therefore interact in real time. Product owner Susanne Simon explains the principle. “Customers can connect RIO TMS Plug to their own company TMS via a data interface. As a result, they know the vehicle’s position and can exchange routes and forms with the driver. A simple track&trace service is also possible.” RIO is currently developing an “all-in-one” solution for the RIO and InfPro customer, PETSCHL-Transporte, in conjunction with its partner InfPro and its translogica TMS. The aim is to initially digitalise route information and network with the driver. The translogica TMS enables direct scheduling on the map and optimises customers’ operational processes through intelligent workflow management. RIO TMS Plug can also integrate the PTV Truck Navigator within the RIO ecosystem as a navigation solution: route calculations take into account elements like truck features, alternative routes, special restraints, bridge heights, dangerous goods restrictions, weight limits and parking spaces for trucks.

The new RIO View service also aims to network players in the transport and logistics ecosystem such as suppliers, freight payers, customers and service providers – and therefore enable end-to-end transparency along the complete logistics chain. RIO View supports logistics service providers (3PL/4PL) or the central logistics departments of freight payers in managing shipments by linking goods and assets. Customers can already generate shipping requests, create and manage tours and freight orders and view their status. In future, the service will make it possible to manage transport costs and provide an event and alarm function. This will increase transparency and help freight payers reduce their costs.

The best in the industry: new partner services

RIO is an open system and now offers new partner solutions in its Marketplace software too. The underlying principle involves having partners that are experts in their field; they join forces with RIO and are available for everyone in Marketplace. In addition to using RIO's own services within Marketplace, customers can also book services from more and more new partners. For example, working with its partner “idem telematics”, RIO can now make available the “idem Trailer Connector” service so that customers are not only able to network their vehicles within the RIO Connectivity Environment, but their trailers too for the first time. Three more partner services are now available for RIO customers in Marketplace in the shape of the MAN Card, VDO’s TIS-Web® and TX-SOCIAL services from WABCO for tachograph and driver card data. s

White paper: Cooperation and data sharing in logistics

Digital Logistics Hub Hamburg has drawn up a white paper for RIO entitled “Sharing and Benefiting – How Cooperation and Data Sharing Improve Logistics”. It makes it clear that data sharing on platforms brings measurable benefits, e.g. in the form of higher capacity utilisation and lower costs. The more complex the logistics service is, the greater the positive effect on the



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company's financial and procedural resources. In future, customers will choose the logistics service provider that offers many services from one source or can establish the best data connection with their own interfaces. Blockchains will also become increasingly important. Blockchains will be able to quickly and profitably expand the operations on platforms in future – for example, when it comes to organising existing procedures more efficiently and cost-effectively, building trust or introducing completely new business ideas for the logistics industry.

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About RIO: The TRATON GROUP has been operating an open, cloud-based solution for the complete transport and logistics ecosystem with its new digital brand known as RIO since 2017. RIO pools digital services, connecting all those involved in the supply chain for the first time through a standard information and application system that includes forecasting capability. It has often not been possible in the past to use data in a transparent way because the different stakeholders have been using a wide variety of different software systems – and they represent isolated solutions. RIO offers a common solution and it can therefore be used with any vehicle brand. RIO won the 2017 Frost & Sullivan New Product Innovation Award in recognition of this technological innovation. RIO's innovation laboratory X-Lab has been named top “Company Builder 2018” by Capital magazine.