

PRESS RELEASE



THE LOGISTICS FLOW.

RIO AND WABCO COLLABORATE TO BOOST THE EFFICIENCY IN THE ROAD LOGISTICS MARKET WITH THEIR CONNECTED VEHICLES' AND TRAILERS' SERVICES FOR MIXED-FLEET CUSTOMERS.

Page 1 of 2

Hanover, 19 September 2018. RIO, the digital brand of TRATON GROUP, and WABCO are pleased to announce their collaboration across ecosystems. This will enable their customers to capitalize on the best of both global leaders' area of expertise. The purpose: to combine knowledge and best of breed services from both brands to make unique services available that wouldn't be possible standalone.

WABCO's experience in trailer telematics and trailer electronic systems combined with RIO's connectivity environment offer the opportunity to create unique brand agnostic digital services. Customers benefit by realizing efficiency gains through increased transparency for the entire fleet.

The customer will profit from a turnkey "connect your trailer" solution utilising WABCO's new TX-TRAILERPULSE Telematics solution premiered at the IAA. WABCO and RIO aim to provide this new integrated trailer solution in early 2019. Customers can look forward to improved business performance through real time transparency on: trailer position, trailer coupling state, brakes, lights and tyres roadworthiness.

"We are proud to partner with RIO and look forward to an exciting new collaboration, the first ever integration of WABCO's advanced FMS solutions into an open cloud-based logistics portal serving the transport industry. This is a major milestone which harnesses the power of our respective digital capabilities and will serve to drive differentiating efficiency for the European transport logistics market," said Nick Rens, WABCO President, Aftermarket, Digital Customer Services, Trailer and Off Highway Division. "Fleets are increasingly looking to better integrate and simplify the latest digital tools to drive greater operational efficiency. This innovative strategic partnership will help empower fleets to be more competitive in an increasingly digital world."

Enabling connectivity between their respective digital platforms will also lower the technical barriers and enable a complimentary digital service portfolio and sales channels for both brands. The first integration of WABCO services onto the RIO platform has already started – TX SOCIAL is now available for selected RIO customers. "We are serving customers who are steadily demanding an all-in-one platform to enable them to operate efficiently with the support of a selected number of tools", says Jan Kaumanns, RIO's CEO. "To achieve that, we are always on the lookout for the 'Best of breed' partners. WABCO's experience in truck and trailer telematics combined with RIO's advanced connectivity environment will deliver a powerful brand agnostic digital service to fleets and have a direct impact on their overall efficiency. We look forward to many successes in our newly formed partnership".

RIO press contact

Antonia Martens
Communications Manager
Tel: +49 (0) 171 8640 604
E-mail: Antonia.Martens@rio.cloud
www.rio.cloud

About RIO: The TRATON GROUP has been providing an open, cloud-based solution for the entire transport and logistics ecosystem with its new digital brand RIO since 2017. RIO bundles digital services, interconnecting all the stakeholders in the supply chain for the first time through a unified information and application system that includes forecasting functionality. Historically it was often impossible to use data transparently in the transport industry because different stakeholders use different software systems that run as stand-alone solutions. RIO provides a shared solution which can therefore be used



THE LOGISTICS FLOW.

Page 2 of 2

with any vehicle make. RIO won the 2017 Frost & Sullivan New Product Innovation Award in recognition of this technological innovation, and its innovation laboratory X-Lab was named top Company Builder 2018 by Capital magazine.

About WABCO: WABCO is the leading global supplier of braking control systems and other advanced technologies that improve the safety, efficiency and connectivity of commercial vehicles. Originating from the Westinghouse Air Brake Company founded nearly 150 years ago, WABCO is powerfully “Mobilizing Vehicle Intelligence” to support the increasingly autonomous, connected and electric future of the commercial vehicle industry. WABCO continues to pioneer innovations to address key technology milestones in autonomous mobility and apply its extensive expertise to integrate the complex control and fail-safe systems required to efficiently and safely govern vehicle dynamics at every stage of a vehicle’s journey – on the highway, in the city and at the depot. Today, leading truck, bus and trailer brands worldwide rely on WABCO’s differentiating technologies. Powered by its vision for accident-free driving and greener transportation solutions, WABCO is also at the forefront of advanced fleet management systems and digital services that contribute to commercial fleet efficiency. In 2017, WABCO reported sales of \$3.3 billion and has nearly 15,000 employees in 40 countries.